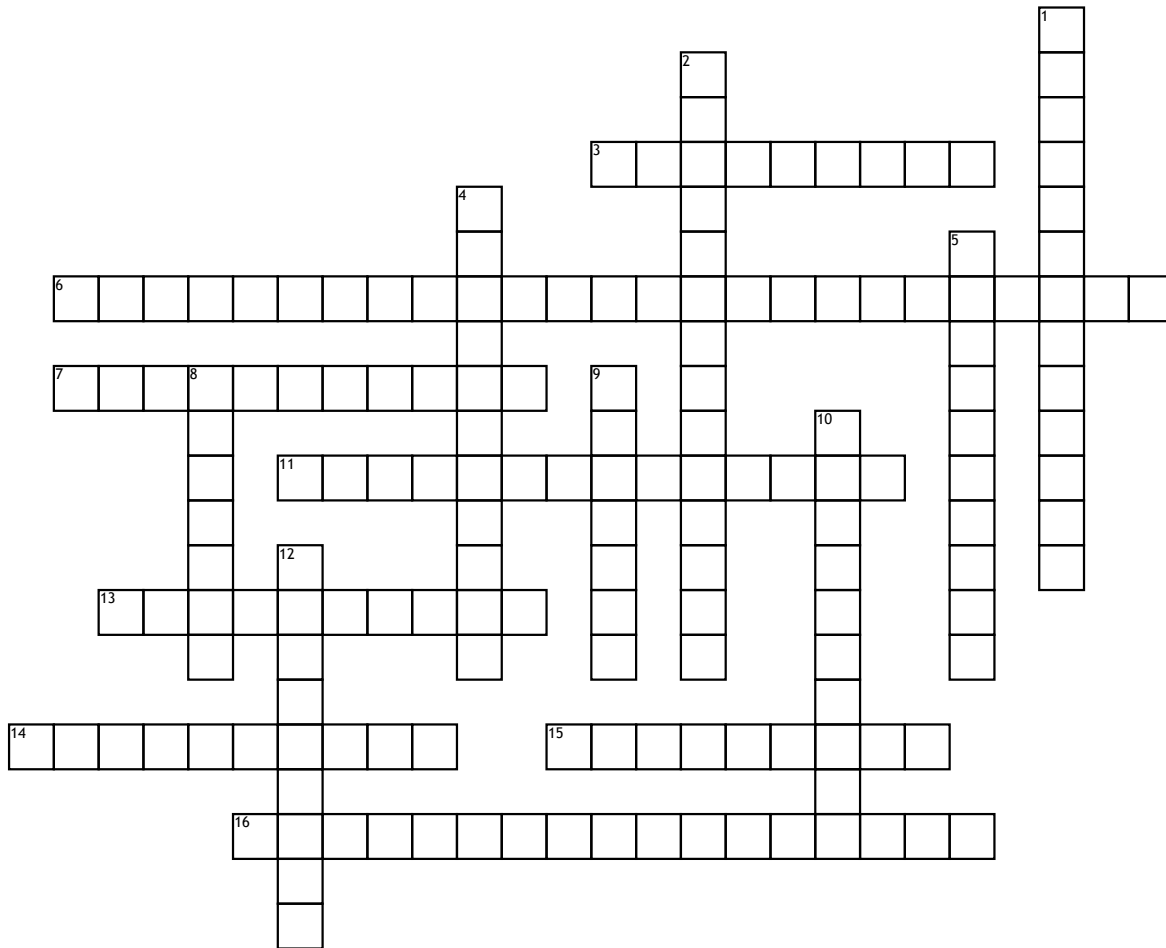


Management Process



Across

- 3. Manager involved in human resource planning, recruiting and selection, training and development, designing compensation and benefit systems, formulating performance appraisal systems.
- 6. Setting an organization's goals and selecting a course of action from a set of alternatives to achieve them.
- 7. The relatively small group of executives who manage the organisations overall goals, strategy, and operating policies
- 11. Largest group of managers in organizations who are primarily responsible for implementing the policies and plans of top managers. They supervise and coordinate the activities of lower-level managers

- 13. Type of manager who is concerned with creating and managing the systems that create organization's products and services.
 - 14. One word to describe operating in such a way that resources are not wasted
 - 15. Type of manager who deal primarily with an organization's financial resources.
 - 16. Managers who supervise and coordinate the activities of operating employees.
- Down**
- 1. One word to describe doing the right things in the right way at the right times
 - 2. Managers who are generalists who are familiar with all functional areas of management and who are not associated with any particular management specialty.

- 4. Monitoring organizational progress towards goals.
- 5. Decision Making, Leading, Organising, and Controlling
- 8. A Decision maker, Organiser, Leader and Controller
- 9. The set of processes used to get organizational members to work together to advance the interests of the organization.
- 10. Determining how activities and resources are grouped.
- 12. Type of manager who work in areas related to getting consumers and clients to buy the organization's products or services.