

# **Drilling Down for Deeper Insights**

Explore sales data across regions, channels, and product categories.



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## **Visualizing Global Sales**

Compare sales across continents.

**North America** 

Largest market share.

Europe

Declining sales in stores.

Asia

Strong growth in store sales.

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## Drill Down by Continent

Focus on a specific continent.





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## Analyzing Sales by Channel

Compare sales performance by channel.

Store Sales

Declining in Europe, but increasing in Asia.

Online Sales

across regions.

### **Reseller Sales**

Moderate growth across all regions.

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### Consistent performance



## **Understanding Product Performance**

See how different product categories perform.

### **Computers** 1

Strong growth in Asia.

### Cameras

Stable sales in Asia, declining in North America and Europe.

### **Other Products** 3

regions.

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Consistent performance across



## **Identifying Regional Trends**

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Compare trends across continents.

### **North America**

1 Sales trends align with global patterns.

### Europe

2 Sharper decline in store sales.

### Asia

3 Positive growth in store sales.





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## Gaining Valuable Insights

Discover market-specific opportunities and challenges.

| North America | Strongest market, but<br>declining camera sales    |
|---------------|--|
| Europe        | Declining store sales, potential<br>challenges     |
| Asia          | Promising growth in store sales and computer sales |



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## Driving Business Decisions

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Utilize insights to guide strategic actions.



Inventory

Adjust based on regional trends.

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Marketing

Focus on key markets.



Sales

Tailor strategies for each region.

