

SNS COLLEGE OF TECHNOLOGY

STIS

Re-accredited by NAAC with A+ grade, Accredited by NBA(CSE, IT, ECE, EEE & Mechanical)
Approved by AICTE, New Delhi, Recognized by UGC, Affiliated to Anna University, Chenna

Types of Entreprenurs

COURSE: 23CAT608- ENTREPRENEURSHIP DEVELOPMENT

UNIT I: INTRODUCTION

CLASS: I MCA / II SEMESTER





Trading

- Procure finished products from manufacturer and selling directly or by retail
- Middle men, dealer

Manufacturing

- Manufacture products
- Identify customer needs, explore technology and resources

Technical

 Establish and run technology based industries

Agriculture

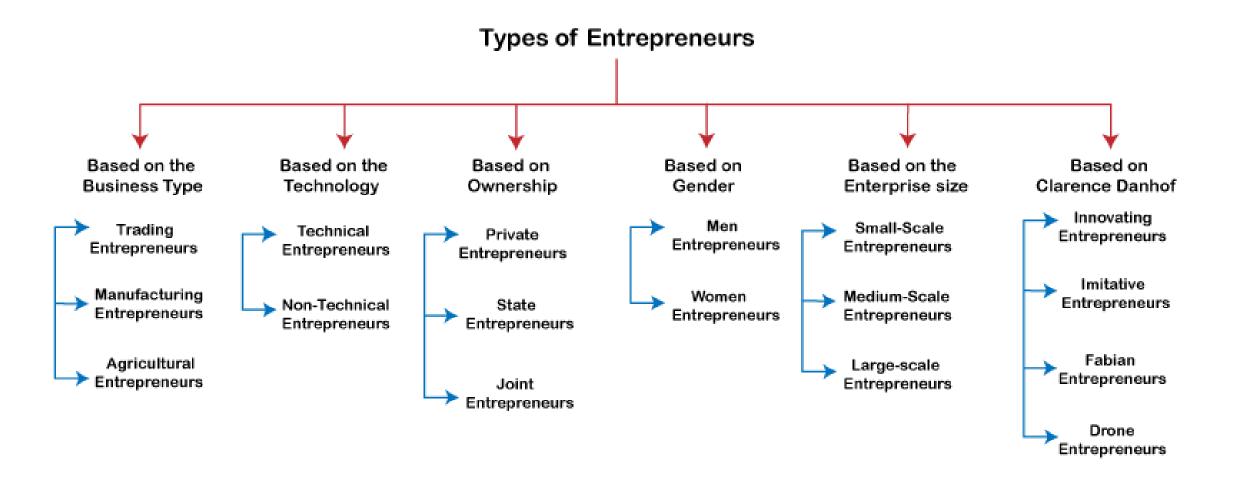
- Undertake agriculture pursuits
- Includes cultivation, irrigation, marketing

Private/State/Joint

 Individual / Govt. with Venture/ Private and Govt.

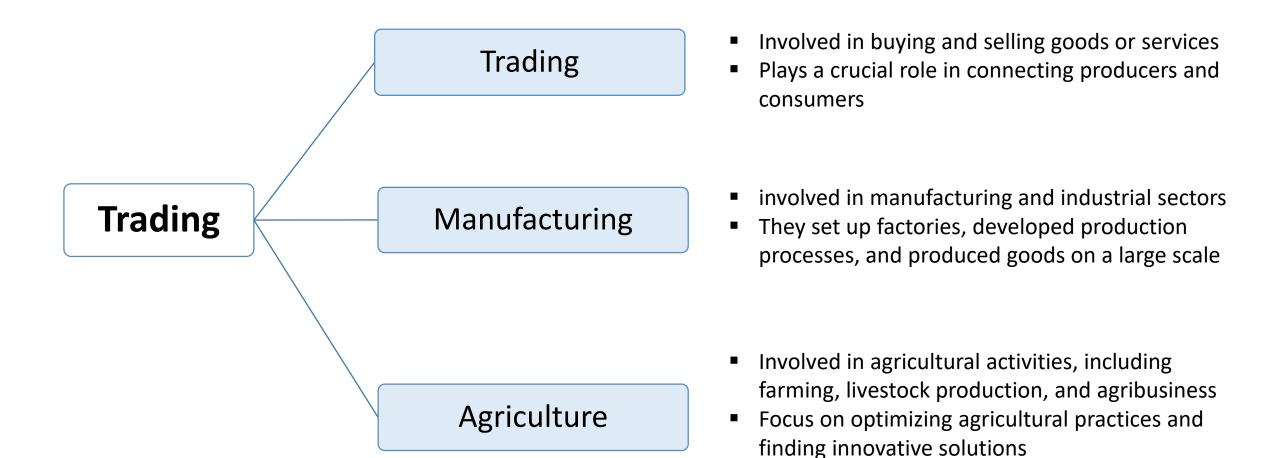
















Technology

Technical

- Specialized technical knowledge or skills in a specific field or industry
- Expertise to develop innovative products, services, or solutions

Non-technical

- Possess specialized technical knowledge but excel in other areas Like business management, marketing, finance, or leadership
- Focus on identifying market opportunities, building teams, and creating successful businesses.



Entrepreneurs based on Ownership



Private

- Private person starts business / startup
- Focus on all

State

- Government funded, with specific goals
- Live for long/short duration

Joint

- Associate with other business partner
- Collaborative outcome





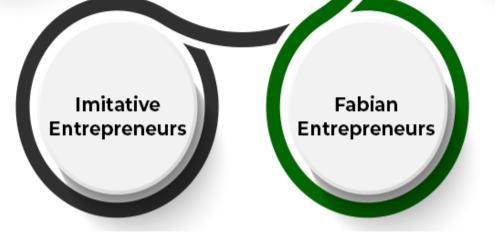
Those who come up with new ideas and turn them into viable businesses

Tesla, SpaceX

96 An individual who depends on the efforts Innovating Drone Types of of all others. Entrepreneurs Entrepreneurs **Entrepreneurs**

Imitators improve upon existing ideas and products, often blending the qualities of innovators and hustlers

Walmart



Those who grow their companies gradually and deliberately

IBM

Kodak



Successful Entrepreneur in Tamilnadu











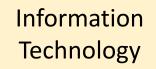






Key Sectors for Growth







Automobile and E-V





Agriculture



Fintech and E-Commerce

Aerospace and Defence





Successful Entrepreneur in Tamilnadu





Mannvasanai', a startup promoting the use of traditional rice varieties and millets





MAHALAXMI SARAVANAN Founder, Women Entrepreneurs India







Successful Entrepreneurs in Service sectors







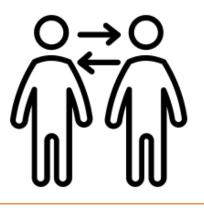




Solo Operators



Buyers



Challengers



Active Partners



Life - timers

References



TEXT BOOK

- 1. Desai Vasant, Dynamics of Entrepreneurial Development and Management, Himalaya Publishing House, India, 6th Revised Edition, 2020
- 2. Charantimath P. M., Entrepreneurial Development and Small Business Enterprises, Pearson Education, 3rd Edition, 2018



Chandra P, Projects: Planning, Analysis, Selection, Financing, Implementation and Review, Tata McGraw Hill, 9th Edition, 2019

Banga T. R. & Sharma S.C., Industrial Organisation & Engineering Economics, Khanna Publishers, 25th Edition, 2015

Prasad L.M., Principles & Practice of Management, Sultan Chand & Sons, 8th Edition, 2015